

## CaliforniaFIRST: Fees

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### Explanation of Costs

The CaliforniaFIRST program has been designed such that participating property owners will pay all on-going program costs associated with the state-level administration of the program. Cities and counties participating in the CaliforniaFIRST program will be required to pay a one-time set-up fee associated with initial legal and technology costs. The legal costs are primarily to cover validation proceedings; technology costs are primarily to cover data acquisition, configuration, and portal customization.

### Cost Allocation

Costs are allocated based on population. Below is the fee table.

Per City or County	Level 1	Level 2	Level 3	Level 4	Level 5
Population	under 20K	21 K - 75 K	75 K - 200 K	201 K to 500 K	over 500K
Legal & Validation Process	\$7,500	\$7,500	\$7,500	\$7,500	\$7,500
Technology Set-Up	\$2,500	\$5,000	\$7,500	\$12,500	\$17,500
<b>Total</b>	<b>\$10,000</b>	<b>\$12,500</b>	<b>\$15,000</b>	<b>\$20,000</b>	<b>\$25,000</b>

*\*For the purposes of this calculation, it is the population of a county's unincorporated area that determines the CaliforniaFIRST set-up fee for the county.*

CaliforniaFIRST operates by forming assessment districts at the countywide level. To allow for a complete judicial validation, we require the county and at least one incorporated city within that county to have passed the resolution and paid the fees. For counties with no incorporated cities, the fee is a flat \$40,000. There will be discounts in fees for counties in which numerous incorporated cities will be participating in the pilot program.

This set-up fee covers the city or county's costs for the launch of a CaliforniaFIRST program, exclusive of local staff time. The full program includes one web portal per county, complete customer service, a standard package of collateral materials, deployment of the application system, regular reporting, financing, and a dedicated program manager to serve as liaison to the city or county. All on-going state-level program costs are paid by program participants. The tax assessor's fee has been built into the interest rate spread and will therefore be covered by the program participants.

Additional services are available to further customize the program; such as to provide additional marketing or local stakeholder engagement, deploy customized web portals for each city (in addition to the countywide portal), integrate existing programs into the financing, or provide a physical "storefront" in the community. There will be an additional fee for each of these additional services. All additional services provided by Renewable Funding or our program partners will be arranged on a case-by-case basis.